



OPTIMUM SUPPORT

CORPORATE BRIEFING

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Company History

- **Founded in 2001**
- **Headquarters in NJ**
- **National Presence**
- **IT Partner Driven**
- **Strong Client Relationships**

“Customer Loyalty is something that you need to earn.. I always believe that you have to work hard to build a 'solid relationship' because customers are the foundation of your business”

-Darren A.



Who We Are

Optimum Support is a leading technology solutions provider offering cutting edge IT products, services, and solutions to Corporate America.

Our goal is to provide our clients with IT solutions that offer a solid value proposition while helping reduce their IT spending.

Using collaboration and a customized approach, Optimum Support can deliver IT Technology Services and Solutions, providing our clients with a solid value proposition and immediate ROI.



- **Data Center Services**
- **Storage**
- **Print and Document Management**
- **IT Consulting Services**
- **IT Hardware, Products, and Supplies**

IT Data Center Services



- Hardware Maintenance
- Data Services
- Colocation Cloud Services
- LAN Infrastructure



IT Storage Solutions

- Disk and Tape Storage
- Shared Archive Storage
- Data Retention
- Long term Archive



IT Print & Document Management



- Paperless Office Solutions
- Mobile Capture
- MFD (Multi Function Device) Solutions
- Workflow
- Cost Per Page Print



IT Consulting Services

- **IT Staffing Resources**
- **Software Solutions**
- **Platform Solutions**
- **Cloud Solutions**
- **Application Development**
- **Project Management**



IT Hardware, Products, & Supplies

- Direct Distribution Program
- OEM Hardware Procurement
- OEM Software Licensing
- Ink, Toner, & Office Supplies



Partners

FUJIFILM

GRAHAM
MAGNETICS LP

LEXMARK

McAfee

ORACLE

Symantec

NetApp

EPSON

intel

APC

hp
invent

CISCO

vmware

DELL

brother
at your side

Avocent

acer

IBM

Quantum

BROCADE

NETBOTZ
APC

lenovo

formatta

xerox

Kingston
TECHNOLOGY

Microsoft

CRANEL
IMAGING

EMC²

eco^{plus}

comnet
TELECOM SUPPLY

Liebert

FUJITSU

WYSE

Customers



ESTÉE LAUDER



TOYOTA



macy's





OPTIMUM SUPPORT

“Connecting People with Technology”

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Connect with us

